

Specialist competencies



FACE-TO-FACE (MA-NA)

Roles and Competencies in Consulting - Namibia

PARTICIPANTS

This course is intended for GIZ staff and external customers in Namibia who would like to learn more about opportunities and limitations of consulting in the field of international cooperation.

OBJECTIVES AND CONTENT

You would like to improve your competencies as a consultant and gain a better understanding of the various roles a consultant holds in the field of international cooperation.

You would like to learn how to actively create and promote your relationship with your clients, and how to gain awareness of the potentials and limitations of consulting interventions within specific intercultural contexts.

This course provides you with the following contents:

- An analysis of the various aspects of consulting assignments
- The tools and methods for steering consulting processes
- An overview of the diverse roles of consultants in the field of international cooperation
- The aspects of consulting assignments: proactive development of one's client relationships, the importance of culture in the consulting context, etc.
- An improved understanding of one's role as a consultant

METHODS

- Clarification of the assignment – the triangular contract
- Appreciative inquiry
- Reflecting on your own actions and the process
- Feedback
- Inspiring question techniques
- Reframing and drafting hypotheses

NUMBER OF PARTICIPANTS

10-12

LANGUAGE

English

REMARKS

We recommend the combination with the course "Understanding Organisation – Accompanying Processes of Change".



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COURSE DATES 2018

26 - 30 Nov

LOCATIONS

Windhoek, Namibia

DURATION & TIME

5 days
Monday to Thursday:
8:30a.m. to 5:30p.m.
Friday:
8:30a.m. to 4:00p.m.